

# Melissa Mills

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October 27, 2010

Dear Nate,

First, I wanted to thank you for introducing me to the Southwestern program. My experience with your company proved invaluable to my personal and career growth, and helped to ultimately result in my employment with Google, Inc. While many of my coworkers graduated from schools such as Harvard and Yale with backgrounds in various fields including management consulting, I am able to succeed in my job thanks to opportunities and challenges that were unique to your program.

I learned valuable skills and lessons through your internship, but most of all I developed the ability to problem-solve and communicate effectively. Even though these skills are developed in the classroom, I believe the best lessons are learned through true life experiences, and I could not have understood them any better than through Southwestern. I do not know of any program that would have provided me the opportunity to visit almost 2,000 people, give 1,700 presentations and personally sell \$70,000 worth of product in nine weeks. Being able to persevere successfully through challenges such as these proved my reputable character to my interviewers, which helped me achieve my dream job with Google.

Attending school at the University of British Columbia, although not a typical track for your average American, proved to be a smart move for me: I was able to participate and take advantage of multiple opportunities both through the university and my internships. I graduate with no regrets and will always remember how the Southwestern program was a milestone in my life adventure.

Nate, you were an amazing role model and anyone would be lucky to have you as a manager. Please do not hesitate to contact me for anything.

Sincerely,



Melissa Mills  
Account Manager, AdWords  
Google, Inc.

